

320048

MCDONNELL AIRPORT

Box 516, Saint Louis

17 November 1976

Conservation Chemical Company
215 West Pershing Road
Kansas City, Missouri 64108

--- + --- Sale of Spent Aluminum Etch Caustic Solution

11-29-76

bid dated 8 No

Spent Aluminum
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FOIA Ex. 4

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Louis, Missouri (

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OK by me

I'll send in request
for insurance as soon
as we have paid for our
new insurance.

CW

23008

7 25476

17 November 1976

RECEIVED
320049
NOV 19 1976

CONSERVATION CHEMICAL CO.

Conservation Chemical Company
215 West Pershing Road
Kansas City, Missouri 64108

Subject: Sale of Spent Aluminum Etch Caustic Solution

Gentlemen:

This is to advise that in accordance with your bid dated 8 November 1976,
you are awarded the following:

Estimated 500,000 gl. annual generation of Spent Aluminum Etch
Caustic Solution generated at MDC-St. Louis during period 1 January
1977 thru 31 December 1977, at your bid price [REDACTED] per gallon.

FOIA Exemption 4

Reference is made to paragraph 13 of Conditions of Sale regarding Insurance
and Indemnification. This condition must be complied with prior to removal
of material. See enclosed attachment which indicates coverage needed to
satisfy the requirement.

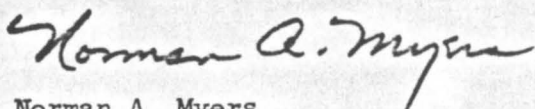
In accordance with terms of the sale, payment for delivered material must
be received within ten days from date of invoice. Your remittance should
be made payable to McDonnell Douglas Corp. and forwarded to: CASHIER,
McDonnell Douglas Corp., P. O. Box 516, St. Louis, Missouri 63166.

Either MDC or Conservation Chemical Co. may terminate this agreement upon
submitting thirty (30) days written notice.

You are requested to contact Mr. R. J. Linzmaier, phone (314) 232-3319, to
coordinate removal arrangements.

This award is subject to all terms and conditions contained in our Invitation
to Bid dated 14 October 1976.

Very truly yours,



Norman A. Myers
Purchasing Agent
Dept. 764, HQ Bldg.

WRS/emt

23009

MCDONNELL DOUGLAS

CORPORATION

7 25476

cc: 11-19-76
B.P.
O.R.
WRS/emt

17 November 1976

320050

Conservation Chemical Company
215 West Pershing Road
Kansas City, Missouri 64108

Subject: Certificate of Insurance

Reference: Award for Spent Aluminum Etch Caustic Solution

Gentlemen:

Your attention is directed to the following item included in our Conditions of Sale: INSURANCE AND INDEMNIFICATION - Successful bidder will at its expense maintain workmen's compensation and public liability insurance, including automobiles, and will furnish a certificate of insurance certifying bodily injury and property damage coverage satisfactory to MDC, including a "Hold Harmless Clause," as follows: "Purchaser will indemnify and save MDC, its officers, agents and employees harmless from all loss, costs, fees and damages because of injury, including death, to any person, including employees of MDC or Purchaser and/or damage to property, including the property of MDC or Purchaser, arising directly or indirectly by virtue of this sale agreement and resulting from Purchaser's sole or joint negligence."

Action indicated below is required regarding your Insurance Certificate:

- | | | |
|--|--------------------------------------|---|
| <input checked="" type="checkbox"/> Workmen's Compensation | <input type="checkbox"/> Not on File | <input type="checkbox"/> Expires <u>1/10/77</u> |
| <input type="checkbox"/> Public Liability | <input type="checkbox"/> Not on File | <input type="checkbox"/> Expires _____ |
| <input type="checkbox"/> Automobile Liability | <input type="checkbox"/> Not on File | <input type="checkbox"/> Expires _____ |
| <input type="checkbox"/> The "Hold Harmless Clause" is not included. This must be incorporated on the face (or on the reverse side) of the certificate, or incorporated as an attachment by reference on the face of the certificate (except for separate certificates on automobile coverage). It is imperative that the clause be stated as above. | | |
| <input checked="" type="checkbox"/> Returned for XXXXXXXX Need new certificate showing renewal. | | |

Certificate(s) must reflect that thirty (30) days prior written notice will be given to this office before material change or cancellation of insurance.

It is imperative the certificate evidencing insurance coverage stated above be received prior to removal of material. Please forward immediately.

Norman A. Myers
Norman A. Myers
Purchasing Agent
Dept. 764, HQ Bldg.

WRS/emt

MCDONNELL DOUGLAS

CORPORATION

23010

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320052

To: Director, Purchasing
McDonnell Douglas Corporation
P.O. Box 516
St. Louis, Missouri 63166

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Subject: Invitation to Bid on Spent Aluminum Etch Caustic Solution generated
during period 01 January 1977 through 31 December 1977.

In compliance with above Invitation to Bid, and subject to all terms and conditions
thereof, the undersigned offers and agrees to purchase subject material at the
following price:

Estimated 500,000 gallons annual generation of Spent Aluminum Etch
Caustic Solution generated at MDC-St. Louis during period 01 January 1977
through 31 December 1977.

\$ [REDACTED] FOIA Exemption 4 [REDACTED] Per Gallon*

* Conservation Chemical Company reserves the right to terminate this agreement with 30 days
written notice to McDonnell Douglas Corporation.

BUYER CONSERVATION CHEMICAL COMPANY DATE November 8, 1976
BY N. B. Hjersted PRESIDENT
ADDRESS 215 West Pershing Road Kansas City, Mo. 64108
CITY STATE ZIP CODE
816-421-8494
TELEPHONE

If you desire to submit a quotation, it is requested that one signed copy of your
bid be returned, by mail, enclosed in attached Sealed Bid Envelope.

23012

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ec: [REDACTED]
11-8-71
[REDACTED]

Routing of Inquiry # Bid: Spent Aluminum Stech Coaster CW 320053
Return to Marketing Desk by

Date: 10-9-76

Bid due 11-10-76

(Previous bid attached)

1. PRESIDENT:

Good potential, follow thru.

Not worth our time.

Route CW 12th for review of profit
for YTD. When available advise
OR & ST denum.

2. CHEMIST:

Material can be handled by (KC G St. L) plant.

Material cannot be handled by us. Must be landfilled or _____.

I recommend _____

3. ENGINEER:

I recommend:

4. PLANT MANAGER: (KC G St. L)

Yes we can handle.

No we cannot handle.

I recommend:

5. ACCOUNTING DEPARTMENT

Quote is okay as is.

I recommend the following changes.

Reduce bid below [redacted] or raise
prior to La. club. We make 20
per truck load profit. One excess
hour results in loss. "Bid Only
Pick up full load of 5000 Gallons"

FOIA Exemption 4

23014

6. TRAFFIC DEPARTMENT

Railroad rates are:

Common Carrier truck rates are:

10-22 If we make [redacted] load profit
why did we lose \$345
Same thing? 7 25477

FOIA Exemption 4

10-22-76
C.W.

NA

320054

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NOV 3 1975

CONSERVATION CHEMICAL CO.

To: Director, Purchasing
McDonnell Douglas Corporation
P. O. Box 516
St. Louis, Missouri 63166

Subject: Invitation to Bid on Spent Aluminum Etch Caustic Solution generated
during period 1 January 1976 through 31 December 1976.

In compliance with above Invitation to Bid, and subject to all terms and conditions
thereof, the undersigned offers and agrees to purchase-subject material at the
following price:

Estimated 500,000 gallons annual generation of Spent Aluminum Etch
Caustic Solution generated at MDC-St. Louis during period 1 January 1976
through 31 December 1976.

FOIA Exemption 4

\$ [REDACTED] Bid Per Gallon

BIDDER Conservation Chemical Company DATE October 30, 1975

BY Robert Phillips TITLE Plant Manager

ADDRESS P.O. Box 5472 St. Louis, Missouri 63147
CITY STATE ZIP CODE

TELEPHONE 241-7095

If you desire to submit a quotation, it is requested that one signed copy of your
bid be returned, by mail, enclosed in attached Sealed Bid Envelope.

23013

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